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CPMA Members,

Our annual Atlantic conference was held on November 1st, 2019 in Halifax, NS. The event was well attended with over 120 members in attendance. The association is in strong shape financially with approximately \$15,000 in the bank, and we are expecting to remain in the range of 20 to 25 member companies once all dues are collected for 2020.

Our number one priority remains the implementation of CEC's to both New Brunswick and Prince Edward Island. Sean has had productive meetings with the MOE in both provinces and is hopeful that they are committed to implementing a program beneficial to both parties.

Nicole Giordano has been working closely with Sean and I as the sole admin staff for the association and is currently working on implementing a digital format for tracking CEC points for Newfoundland and Nova Scotia. We are also discussing revamping the associations bi-laws in hopes of having the changes ratified at this year's AGM in November.

Regards,

Greg Flynn  
APMA President Elect

# AQGP ANNUAL REPORT

The association has once again made huge strides in the field of education this year. Numerous projects were undertaken simultaneously with the Ministry of Environment in collaboration with several key players such as Mr. Trudel, Mr. Maheu and Mr. McDonald.

Following the implementation of the Attestation of Vocational Studies program, two school boards in Quebec City and Laval have already proceeded with its implementation. Mr. Jean-François Roberge, the Minister of Education and Higher Learning, gave his approval on the program. All the organizations involved in this initiative are currently engaged in efforts to make the training mandatory.

Under the auspices of the Ministry of Environment, a presentation on prior learning recognition took place with Mr. Maheu and Ms. Bouchard in attendance. This presentation was for information purposes only.

The AQGP also forwarded a proposal to the Ministry of Environment for a credit based continuing education system. The concept is to be able to accumulate an amount of credit in order not to have to take an exam every five years. The AQGP will propose the adoption of a harmonized system that will allow for the recognition of CFCs obtained outside Quebec. Finally, the credit system would operate in the same way as in the other provinces.

Unfortunately, the AQGP's recruitment over last year had no impact, as membership numbers remain unchanged for 2020. Our total still stands at 94 members.

The AQGP convention was held in Bromont, with great success. Conferences are increasingly interesting, providing greater technical support as requested by members. The standardization committee convened on the eve of the convention to discuss several issues, such as the recognition of prior learning.

## Revenues

The 2019 convention generated a profit of \$9,000

## Expenses

On expenses, it is important to note that, as a result of communications problems in previous years, a gap has grown over the past two years between the old and new dues in effect. The CPMA has reached a decision to finally write off the \$22,000 debt.

The expenses incurred in setting up the program this year together with costs associated with the standardization committee are \$23,000.

Finally, the two associations have jointly set their dues period for 2020 to align with the other provinces in 2021.

*Manitoba Pest Management Association*

*Clint Rosevear President*



# DIRECTORS REPORT

FY 2020

*A year focused on continued development.*

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# DIRECTORS REPORT 2020

## 2020 General Meeting February 5<sup>th</sup> 2020

### ATTENDANCE

We had our General meeting for 2020. The following attended.

Clint Rosevear- Orkin  
Kaija Saarinen- Green and Gone Pest Solutions  
Jack Booth- Quality Pest Control  
Grant McConnell- GEM Services  
Cody Shumaker- Customer's First Pest Control  
Debbie Labonte- Low-Cost Exterminators  
Kathy Cano- Orkin

### AGENDA

#### 1- Training Day

- Tentatively Scheduled for Wednesday May 6
- Potential Topics
  - Rodents
  - Regulators -Health Canada/ Province /CFIA
  - MAFRI- Health Inspections
  - Ticks
  - Stored Product Pests
  - New Products
  - Safety Presentation- Fit testing/ respirator maintenance
- Potential for monetary sponsorship from companies to present and have tradeshow booth set-ups to display products

## **2- Finance**

- Current account balance \$4520.43
- Additional revenue- Training day monetary sponsorship opportunities from companies for presentations and displays.

## **New Business:**

- Develop recruitment strategy

## Current Registered MPMA members

<b>First Name</b>	<b>Last Name</b>	<b>Company</b>
Rob	Van Der Linde	AAA Plus Pest Control
Carrie		Abell Pest Control
Johnny	Bernaldo	Acme Exterminators
Marcus	Rondeau	Active Pest Control
Mike	Prill	Ecolab
Grant	McConnell	GEM Services
Gilles	Lambert	Gilles Lambert Pest Control Svc, Inc.
Kaija	Saarinen	Green and Gone Solutions
Daniel	Chura	Interceptor Pest Control
Debbie	Labonte	Low-Cost Exterminators, Ltd.
Clint	Rosevear	Orkin Canada Corporation
Taz	Stewart	Poullins Pest Control
Michael	Jones	Responders Pest Control, Inc.
Randy	Dean	The Steritech Group Corp.

## 2020 Goals

- 1) Continue to foster relationships with Assiniboine Community college and Manitoba Agriculture to initiate licensing through CEU program from current testing program after initial exams.
- 2) Continue to foster membership growth and attendance in all MPMA meetings and seminars.
- 3) Grow awareness of the MPMA through various other industries and the “Go to” organization for knowledge and public awareness.
- 4) Focus on MPMA development.

## MPMA Training Day 2020

For our 2020 Training Day we will make it open to all pest control companies operating in Manitoba as well as invite Saskatchewan companies to attend our event. Aside from pest control companies, various Government and Non-Government agencies will be invited to attend.

Training day agenda will focus on Technical aspects of Rodent Control, Roach Control, and Tick Control. We have a speaker commitment from Liphatech to attend and Bayer is currently pending.

Our Training Day will be on a Wednesday to allow for better attendance as agreed by those in attendance.



February 18, 2020

Kent Olsen finished his term as President and take up the role of Past President for the next 12 months. Nicholas Holland has resumed the position of President. At the last education event we had a very nice surprise by having Sameer Thawer express interest in an active role with the PMAA. Sameer has begun to learn the processes behind the scenes. This a welcome relief to have some help with the heavy lifting of the association.

With Sameer coming aboard we now have representation on the board in all three key areas of the province. (Edmonton, Red Deer, Calgary). This is very refreshing to see.

This coming spring, we are pleased that Dr Robert Higgins will be returning to present on a variety of insects as our keynote speaker. Dr Higgins spoke about 3 years ago and was well received by the membership.

We have planned a small tool workshop the day before the spring education event. At the event service technicians will learn basic b&g, backpack sprayer, dusters, and actisol maintenance.

I am putting together for the fall an emergency preparation workshop. I am very excited about this. The concept is a hands-on training on how to clean up a spill, what to do when you get chemical on yourself, and general safety considerations when working alone.

Nicholas Holland  
President  
PMAA



Structural Pest Management Association  
of  
British Columbia

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## SPMA of B.C. Update February 2020

The SPMA of BC currently has 79 Members.

We have set out a training schedule for this year, we will be holding six training sessions in 2020.

Melanie has been in talks with Dale Kobelsky at Syngenta (with the help of Caroline Bedard, the BC Agricultural Provincial Minor Use Coordinator) to get Syngenta to submit for a label expansion for Demand CS. Syngenta has said they would consider a submission to the PMRA IF we can submit a convincing business case. At the meeting with the PMRA in November, we were informed that the process should be easier than initially thought – there is a Streamlined Category B submission for simple label changes and the cost will be lower than anticipated as well at ~\$2000.00. Syngenta realizes the label change won't significantly increase revenue but they want to see a convincing business case to justify the number of hours required on their end to go through the process. We are working on a business case to submit to Syngenta outlining the severity on the infestations occurring in BC as well as the potential for spread. Ryan Davis (Utah State University) has said he is willing to help with how the Elm Seed Bug spread in a Utah (and surrounding states), how severe the infestations can be and the need to have a product available for treatments. This will be in the works for the next 9 months- 2 years.

**Wildlife Reference Materials:** The Board of Directors has been working with the SPCA BC on a project in 2019 and continuing this year which (when completed) will be a reference document available to members only, summarizing the various rules and regulations we are required to follow for all bird and wildlife work. Our aim is to have one place that summarizes the required information instead of the multiple places companies currently need to look to ensure they are following all the regulations (ie SPCA, BC Wildlife Act, Migratory Bird Convention, etc).

**New Dues Structure:** I would say the new dues structure is now in place and the feedback has been mostly positive.

**Conference 2020:** Our 2020 conference was held on Feb 7<sup>th</sup> and 8<sup>th</sup>, We had 175 attendees on Day 1 and 291 on Day 2. We had all of our speakers and topics approved for recertification credits by the MOE. Highlights included talks given by Bobby Corrigan, Sean Rollo, Dusana Bondy, and Conrad Berube.



# Structural Pest Management Association of British Columbia



## **Bat Training Proposal**

- Christopher met with BC Bat Project (non-profit) to discuss their proposal for a Bat Management and Awareness training program.
  - focused on when exclusion can take place
  - aiming towards certifying technician to manage bats effectively
  - 2 components to the program: online and in the field
  - Goal is to rehome bats, rather than disrupting them
- Cost to members would be minimal (no exact fees have been announced as of yet)
- Field training would need to be planned regionally to maximize attendance
- BC Bat Project had hoped that SPMABC would share start-up cost for training its members
  - We'd like to find out interest of our members before agreeing to share any cost
  - It was discussed that both BC Bat Project and SPMABC are non-profit organizations
  - May not be something we want to share cost in, because it won't provide enough benefit to our members
  - SPMABC will support the effort but not financially. Program may be more effective if program is paid for by the end user (technician or pest control company)
  - Will be discussed further at our next meeting when other members are in attendance

## **Email from Conrad Berube- information is being omitted regarding pesticide use**

- Technicians are required to confirm past pest presence, and confirm what evidence shows current activity
- Also missing instructions for clients post pesticide application

Christopher Day  
President, SPMABC



# SPMAO

Structural Pest Management  
Association of Ontario

Structural Pest Management  
Directors report

\*Spmao presently has 125 member companies including joint, allied and associate members

\*Spmao held 2 workshops and one two-day conference. All were well received and with good attendance

We are currently looking to revise the two day conference to a one day seminar immersing attendees in technical training, updating regulations, policy and procedures

This year SPMAO is focusing on implementation of a wildlife training course and will continue to meet with governing bodies in regards to recertification and ceu's